DAIMLER TRUCKS NORTH AMERICA OVERVIEW

• Daimler Trucks North America LLC, a Daimler company, is the largest heavy-duty truck manufacturer in North America and a leading producer of medium-duty trucks and specialized commercial vehicles.

• Through the company’s affiliates, Daimler Trucks North America is also a leading provider of heavy- and medium-duty diesel engines, transmissions, axles and more, all with an emphasis on efficiency and low cost of ownership.
Our Customers purchase trucks based on Total Cost of Ownership

**Total Cost of Ownership - Truck**

- overhead 12%
- toll/road charges 8%
- maintenance 7%
- insurance and taxes 3%
- others 3%

**DTNA Competitive advantages to safeguard Total Cost of Ownership leadership**

- Fuel Efficiency
- Safety
- Connectivity
- Service
The optimal approach is a balance of vehicle GHG reductions and more.